

JAO COLLECTION

2027 RACK RATES

RATES, BOOKING TERMS AND CONDITIONS

JAO COLLECTION

RECOMMENDED SELLING RATES

VALID
6 January 2027
to
5 January 2028

SUITE & ROOM RATES ARE PER PERSON PER NIGHT VILLA RATES ARE QUOTED PER VILLA PER NIGHT (EXCLUSIVE USE).		**GREEN** 6 Jan – 31 March 2027	**SHOULDER** 1-30 April 01 Nov - 19 Dec'27	**SHOULDER HIGH** 1–31 May 01-31 October 2027	**PEAK** 1 Jun - 30 Sep 20 Dec'27 - 5 Jan'28
JAO CAMP	**SUITES X 5**	US$ 1,950	US$ 2,350	US$ 2,950	US$ 4,000
	VILLA X 2 (MAX 6) BASE RATE: 4 ADULTS	US$ 8,700	US$ 10,250	US$ 12,700	US$ 15,950
	CHILDREN 6-15 YRS (MAX 2)	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE
	TACTICAL OFFER	**JAO JOURNEY | STAY 4, PAY 3 | VALID 6 JAN '27 - 5 JAN '28**			
KWETSANI CAMP	**SUITES X 5**	US$ 1,600	US$ 1,900	US$ 2,250	US$ 3,100
	FAMILY SUITE X 1 (MAX 4) BASE RATE: 2 ADULTS	US$ 3,200	US$ 3,800	US$ 4,500	US$ 6,200
	CHILDREN 6-15 YRS (MAX 2)	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE
	ADDITIONAL ADULT	US$ 1,600	US$ 1,900	US$ 2,250	US$ 3,100
	TACTICAL OFFER	**DELTA DUO | STAY 4, PAY 3 OR STAY 6, PAY 4 | LINGER LONGER | STAY 3, PAY 2 | VALID 6 JAN '27 - 5 JAN '28**			
TUBU TREE CAMP	**SUITES X 7**	US$ 1,600	US$ 1,900	US$ 2,250	US$ 3,100
	FAMILY SUITE X 1 (MAX 4) BASE RATE: 2 ADULTS	US$ 3,200	US$ 3,800	US$ 4,500	US$ 6,200
	CHILDREN 6-15 YRS (MAX 2)	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE
	ADDITIONAL ADULT	US$ 1,600	US$ 1,900	US$ 2,250	US$ 3,100
LITTLE TUBU CAMP	**SUITES X 3**	US$ 1,600	US$ 1,900	US$ 2,250	US$ 3,100
	TACTICAL OFFER LITTLE TUBU EXCLUSIVE USE SAVE 20%	US$ 7,680	US$ 9,120	US$ 10,800	US$ 14,880
JACANA CAMP	**ROOMS X 5**	US$ 950	US$ 1,000	US$ 1,250	US$ 1,550
	TACTICAL OFFER	**A TALE OF TWO CAMPS | TUBU TREE + JACANA COMBINATION | STAY 5, PAY 4 | VALID 6 JAN '27 - 5 JAN '28**			
PELO CAMP	**ROOMS X 5**	US$ 700	US$ 750	US$ 950	US$ 1,200
ADDITIONAL	**JCCT LEVY**	US$ 50 per person per night (Mandatory contribution)			
	CHILDREN RATE	Children are welcome from a minimum age of 6 years. 6–15 years: pay 50% of the adult rate when sharing a Standard Suite or Room with an adult.			
	SINGLE SUPPLEMENT	30% supplement added to the per person rate. Waived for first two single rooms between 06 Jan – 31 Mar & 01 Nov – 19 Dec 2027			
	PRIVATE ACTIVITIES	US$ 900 per day for private guide & activities – optional extra.			
TACTICAL OFFERS	**HONEYMOON**	One spouse receives 50% off accommodation. Valid within 12 months of marriage. Excludes Jao Camp Villas. Valid all year			

RESERVATIONS:
Based in Maun
+267 6863777
reservations@jaocollection.com
www.jaoreserve.com

E&OE 2026 / JAO COLLECTION

JAO COLLECTION

RATE INCLUSIONS, EXCLUSIONS & NEED TO KNOW

VALID
6 January 2027
to
5 January 2028

RESERVATIONS:
Based in Maun
+267 6863777
reservations@jaocollection.com
www.jaoreserve.com

E&OE 2026 / JAO COLLECTION

Bookings confirmed prior to the release of this 2027 rate sheet will be honoured in accordance with the rates, terms, and conditions under which they were originally confirmed. Any amendments made after release of this document — including date changes, extensions, rooming changes, camp combinations, or additional services — will be subject to the 2027 Rack Rates, Booking Terms, and Conditions set out in this document.

SUITE & ROOM INCLUSIONS

- All rates are per person per night and include accommodation, all meals and beverages (excluding premium brands), Wi-Fi, laundry, daily scheduled activities, airstrip transfers, guiding, park fees, and VAT.

JAO CAMP VILLA INCLUSIONS

- Rates are base occupancy of four (4) guests, quoted per villa, per night. The villa can accommodate up to four adults, or a family group of up to six guests.
- Up to two children aged 6–15 years are accommodated free of charge when sharing a villa with four paying adults, subject to the maximum occupancy of six guests.
- Villa rates include the exclusive use of the villa and all standard Jao Camp inclusions, together with the private guide, vehicle, chef, and butler.

CHILDREN

- Children are welcome from a minimum age of 6 years. Exceptions may be considered at management's sole discretion and must be approved in writing prior to confirmation.
- 6–15 years: pay 50% of the adult rate when sharing with an adult in a Standard Suite or Room.
- 16 years and older: charged adult rates and accommodated in a separate room/tent.
- The mandatory JCCT levy applies to all guests, including children accepted under the minimum-age exceptions.
- Families with children 12 years and younger are required to book private activities for the full duration of their stay.
- Activities are subject to guide and manager discretion; mokoro excursions and guided walks are available from 13 years and older.

SINGLE SUPPLEMENT POLICY

- A 30% supplement for single rooms is applicable in Shoulder High, and Peak seasons.
- The Single Supplement Waiver applies from 6 January – 31 March 2027 and 1 November – 19 December 2027 (valid for the first two singles per booking).

EXCLUSIONS

- Premium brand drinks, gratuities, spa treatments (where applicable)
- Fully comprehensive personal travel insurance.
- JCCT fee

JAO COMMUNITY & CONSERVATION TRUST (JCCT) FEE

- The mandatory JCCT levy of US$50 per person, per night, applies to all guests, including children and complimentary accommodation nights
- The contribution supports funding education, conservation, and community upliftment projects in villages bordering the Jao Reserve

PRIVATE ACTIVITIES & VEHICLE POLICY

- Jao Reserve vehicles have 6 seats, with all passengers guaranteed a window seat; vehicles may carry up to 7 guests if groups choose to remain together.
- Booking private activities ensures exclusive guiding (vehicle/boat/mokoro) but does not imply a standby vehicle.
- Private activities must be booked for the entire stay at each camp (not nightly), ensuring continuity of guiding and avoiding logistical complications

SLEEP OUT DECK

- Available at Jao Camp, Tubu Tree, and Little Tubu from 1 April – 31 October 2027.
- Offered seasonally, subject to weather and availability, and must be pre-booked.

TOUR LEADER POLICY (PILOT & GUIDE)

- A reduced Tour Leader rate is applicable for one bona fide tour leader staying in tour leader accommodation, provided there is a minimum of four full-paying guests.
- Pilot and guide accommodation is nett and non-commissionable, excluding park fees and additional activities.

JAO COLLECTION

TACTICAL OFFERS

VALID
6 January 2027
to
5 January 2028

RESERVATIONS:
Based in Maun
+267 6863777
reservations@jaocollection.com
www.jaoreserve.com

E&OE 2026 / JAO COLLECTION

Tactical offers apply to new bookings only. Linger Longer and Delta Duo Stay 6, Pay 4 are available for bookings made from 09 November 2026.
All offers are subject to availability, applicable blackout dates and the stated travel periods. The mandatory JCCT levy of US$50 per person, per night, applies to all nights, including complimentary nights.

A JAO JOURNEY | Stay 4, Pay 3

Extend your time at Jao Camp and allow the experience to unfold at its natural pace.

Terms:

- Minimum 4 consecutive nights at Jao Camp
- The complimentary night is the lowest-rated night
- Valid for travel 06 January 2027 – 05 January 2028

DELTA DUO | Stay 4, Pay 3 or Stay 6, Pay 4

Kwetsani + Tubu Combination

Combine two camps for an extended Okavango experience, with a complimentary accommodation night for every qualifying stay.

Terms:

- Stay 2 nights at each camp (4=3), or 3 nights at each (6=4).
- For 4=3, one complimentary night applies at the lowest-rated qualifying night.
- For 6=4, one complimentary night applies at each camp, using the Linger Longer offer.
- One inter-camp road/boat transfer included, subject to operational conditions; otherwise standard air transfer rates apply.
- Valid for travel 06 January 2027 – 05 January 2028.

LINGER LONGER | Stay 3, Pay 2

Kwetsani Camp | Tubu Tree Camp | Little Tubu Camp

Stay three consecutive nights at any participating camp and enjoy one complimentary accommodation night.

Terms:

- Minimum 3 consecutive nights at Kwetsani, Tubu Tree or Little Tubu
- Lowest-rated night complimentary.
- May be combined across Kwetsani and Tubu Tree as Delta Duo (6=4), or with Jao Journey (4=3), on separate qualifying nights.
- Not combinable with other accommodation offers, including the Little Tubu 20% Exclusive Use discount, except where expressly permitted above.
- Valid for travel 06 January 2027 – 05 January 2028.

HONEYMOON OFFER

Celebrate your next chapter in the Okavango. One spouse receives 50% off the nightly accommodation rate.

Terms:

- Marriage must be within 12 months of travel.
- Proof of marriage required at reservation.
- Excludes Jao Camp Villas.
- Valid for travel 06 January 2027 – 05 January 2028

A TALE OF TWO CAMPS | Stay 5, Pay 4

Jacana + Tubu Combination

Stay 2 nights at Jacana and 3 nights at Tubu, receiving one complimentary night at Tubu Tree, with a scenic inter-camp road or boat transfer included, subject to conditions.

Terms:

- Minimum 2 consecutive nights at Jacana and 3 at Tubu.
- Lowest-rated Tubu Tree night complimentary.
- One inter-camp road/boat transfer included, subject to water levels, road conditions and operational feasibility; otherwise standard air transfer rates apply.
- Valid for travel 06 January 2027 – 05 January 2028

OFFERS	COMBINES WITH	NOT COMBINABLE WITH
STAY/PAY OFFERS	NO SINGLE SUPPLEMENT	HONEYMOON
HONEYMOON OFFER		STAY/PAY OFFERS NO SINGLE SUPPLEMENT
NO SINGLE SUPPLEMENT	STAY/PAY OFFERS	HONEYMOON

Stay/Pay offers may be combined across different camps where expressly permitted, but no accommodation night may qualify for more than one promotional discount.

JAO COLLECTION

TERMS & CONDITIONS

VALID
6 January 2027
to
5 January 2028

RESERVATIONS:
Based in Maun
+267 6863777
reservations@jaocollection.com
www.jaoreserve.com

E&OE 2026 / JAO COLLECTION

These Terms and Conditions govern all bookings and services provided by Jao Collection Proprietary Limited (UIN: BW00009288766), a company incorporated in the Republic of Botswana. For branding and guest communication purposes, Jao Collection Proprietary Limited markets itself as “Jao Reserve”. All contractual obligations and liabilities rest solely with Jao Collection Proprietary Limited.

RESERVATIONS AND PAYMENTS

Provisional Bookings
Bookings are held as provisional as follows:

1. 61 + days prior to arrival: 14 days
   After this time the Agent/Operator/Company is required to either release the space or confirm the reservation by paying a 20% non-refundable deposit.
2. 60 days or less prior to arrival: 48 hours
   Require full payment within 48 hours of confirmation.

DEPOSIT AND PAYMENT SCHEDULE

1. FIT Bookings: A non-refundable deposit of 20% is required within 14 days of confirmation. The remaining balance is due no later than 60 days prior to arrival.
2. Last-Minute Bookings: Reservations made within 60 days of arrival require full payment within 48 hours of confirmation.
3. Private Groups: Payment terms align with FIT bookings unless otherwise agreed in writing.
4. Scheduled Group Bookings: Refer to Section 8, Group Bookings, for payment and cancellation terms.

All payments must be made into the designated Jao Collection Proprietary Limited account. Settlement of such payments discharges the Agent’s or Guest’s obligations under these Terms and Conditions. All payments are strictly non-refundable and non-transferable, regardless of circumstance, except as expressly provided in Section 9 (Force Majeure) or at the sole discretion of Jao Collection Proprietary Limited.

PAYMENT TERMS

All payments must be made by electronic bank transfer, with cleared funds reflecting in the designated Jao Collection Proprietary Limited account by the payment due date. Payments must be made in the currency specified on the invoice. All bank charges and intermediary transfer costs are the responsibility of the payer.

CANCELLATIONS AND AMENDMENTS

Cancellation by the Guest
All cancellations must be submitted in writing to Jao Collection Proprietary Limited and are only effective upon written acknowledgement. The effective date of cancellation is the date on which the written notice is acknowledged in writing.
The following cancellation fees apply to the total booking value:

1. 61 days or more prior to arrival: 20% cancellation fee (non-refundable deposit).
2. 60 to 31 days prior to arrival: 50% cancellation fee.
3. 30 days or less prior to arrival: 100% cancellation fee.

No refunds will be made for no-shows, late arrivals, early departures, unused services, lost travel time, substitutions of facilities, missed activities, or itinerary changes arising from circumstances beyond the control of Jao Collection Proprietary Limited. Mandatory charges, including the CSR Fee, government levies, park fees, and other non-refundable third-party costs, are not refundable under any circumstances.

AMENDMENTS BY THE GUEST

Amendment requests must be submitted in writing to Jao Collection Proprietary Limited and will be considered at the sole discretion of Jao Collection Proprietary Limited. Amendments are subject to availability, and any change in travel dates, guest numbers, or services may result in additional costs. Name changes after confirmation are not permitted. All amendments are subject to an administrative fee, in addition to any rate adjustments or cancellation fees that may apply.
Amendments requested within 60 days of arrival may, at the discretion of Jao Collection Proprietary Limited, be treated as a cancellation and rebooking, with the applicable cancellation fees applied.

PARTIAL CANCELLATIONS

Where only part of a confirmed booking is cancelled (for example, a reduction in the number of Guests, nights, or services):

1. Cancellation fees will apply to the cancelled portion in accordance with Clause 4.1.
2. Jao Collection Proprietary Limited reserves the right to re-cost the remaining portion of the booking based on the revised number of Guests or services. This may result in an increase in the per-person rate or total booking cost.
3. Any additional costs arising from the change remain the responsibility of the Agent or Guest.