WILDERNESS

# SADC RECOMMENDED SELLING RATES

**VALIDITY: 06-Jan-2027 to 05-Jan-2028**

Rates are subject to currency fluctuations and Wilderness reserves the right to amend rates, accordingly.
Please refer to the Wilderness Policies & Procedures and Wilderness Portfolio documents on the Wilderness Window.

As our SADC rates are now priced in USD across all regions except Namibia, we can still transact in ZAR and BWP with residents and members from South Africa and Namibia using our spot rate calculation.
Our spot rate is based on the current market exchange rate calculation, which we set and guarantee at the time of quoting. This currency conversion remains fixed until payment is completed, meaning the initially quoted rate will be the same rate used when the transaction is processed, regardless of market fluctuations. Quotes and invoices will all reflect the fixed ZAR/BWP fixed rates.

**Key Features:**

1. **Fixed at Quote** - The exchange rate is locked in when the transaction is initiated and remains fixed until travel. If a booking is cancelled and rebooked for a future date, a new spot rate will be applied for the new dates.
2. **Protection from Market Changes** - Since the rate is guaranteed, the payer avoids the risk of currency fluctuations, ensuring price certainty.

## BOTSWANA

| | | | | | 6-Jan-27 to 5-Jan-28 |
|---|---|---|---|---|---|
| Classic | Linyanti | Wilderness Linyanti Tented Camp (West) | FI | Per person, sharing | US$360 |
| | | | | Single supplement | US$108 |
| | | Wilderness Savuti | FI | Per person, sharing | US$388 |
| | | | | Single supplement | US$116 |
| | Mababe | Wilderness Mokete | FI | Per person, sharing | US$475 |
| | | | | Single supplement | US$142 |
| | Okavango Delta | Wilderness Chitabe | FI | Per person, sharing | US$511 |
| | | | | Single supplement | US$153 |
| | | Wilderness Chitabe Lediba | FI | Per person, sharing | US$458 |
| | | | | Single supplement | US$137 |
| | | Wilderness Little Vumbura | FI | Per person, sharing | US$458 |
| | | | | Single supplement | US$137 |
| | | Wilderness Qorokwe | FI | Per person, sharing | US$466 |
| | | | | Single supplement | US$140 |
| Premier | Linyanti | Wilderness DumaTau | FI | Per person, sharing | US$869 |
| | | | | Single supplement | US$261 |

**It is a condition of travel with Wilderness that guests have travel insurance. Should they not have insurance cover, they will be personally responsible for any costs incurred as a result of a medical emergency or evacuation, as well as any other insurance claim situation such as loss of luggage.**

| | | | | | 6-Jan-27 to 5-Jan-28 |
|---|---|---|---|---|---|
| Premier | Linyanti | Wilderness King's Pool | FI | Per person, sharing<br>Single supplement | US$567<br>US$170 |
| | | Wilderness Little DumaTau | FI | Per person, sharing<br>Single supplement | US$869<br>US$261 |
| | Okavango Delta | Wilderness Little Mombo | FI | Per person, sharing<br>Single supplement | US$957<br>US$287 |
| | | Wilderness Mombo | FI | Per person, sharing<br>Single supplement | US$957<br>US$287 |
| | | Wilderness Vumbura Plains North | FI | Per person, sharing<br>Single supplement | US$567<br>US$170 |
| | | Wilderness Vumbura Plains South | FI | Per person, sharing<br>Single supplement | US$567<br>US$170 |

**Includes:** Accommodation on a full board basis including twice daily scheduled camp activities, local drinks, laundry, park fees.

## KENYA

| | | | | 1-Mar-27 to 29-Feb-28 |
|---|---|---|---|---|
| Masai Mara | Wilderness Mara | FI : Luxury Tent | Per person, sharing | US$557 |
| | | | Single supplement | US$167 |

**Includes** Accommodation, three meals per person per night booked and all soft drinks, beers and house wines and “non-premium spirits”, laundry, together with applicable VAT thereon, and transportation of tourists. Transportation of tourists will be in our custom-built 4WD vehicles. It includes all airstrip transfers in the Mara from the Kichwa Tembo Airstrip and two or three excursions daily (depending upon guests’ preferences) into the famous Masai Mara Triangle and surrounding areas, to local Masai Villages (Manyattas), and to/from the local schools and other community and conservation projects we support and which guests may wish to visit.

### Park and Community Fees

| | | | 1-Jan-27 to 28-Feb-27 | 1-Jan-27 to 30-Jun-27 | 1-Mar-27 to 29-Feb-28 | 1-Jul-27 to 31-Dec-27 |
|---|---|---|---|---|---|---|
| Masai Mara | Community fee | Per person, per night | US$50 | | US$50 | |
| | Masai Mara Park fees | Per person, per day | | US$100 | | US$200 |

### Notes

1. Masai Mara community fee and non refundable park fees are excluded in the above mentioned rates and must be added.

## RWANDA

| | | | | 1-Mar-27 to 29-Feb-28 |
|---|---|---|---|---|
| Akagera National Park | Wilderness Magashi | FI : Tented Room - Continental rates | Per person sharing | US$596 |
| | | | Single Supplement | US$179 |
| | Wilderness Magashi Peninsula | FI : Tented Room - Continental rates | Per person sharing | US$1 195 |
| | | | Single Supplement | US$358 |
| Parc National des Volcans | Wilderness Bisate | FI : Forest Villa - Continental/SADC rates | Per person sharing | US$1 209 |
| | | | Single Supplement | US$363 |
| | Wilderness Bisate Reserve | FI : Villa - Continental/SADC rates | Per person sharing | US$1 732 |
| | | | Single Supplement | US$520 |
| | Wilderness Sabyinyo | FB+ : Cottage / Family Cottage - Continental rates | Per person sharing | US$729 |
| | | | Single Supplement | US$219 |
| | | FB+ : Suite - Continental rates | Per person sharing | US$802 |
| | | | Single Supplement | US$241 |

**Includes:** Full board accommodation including 3 meals per person per night booked, laundry, room service, drinks (house wines, “non-premium” spirits, beers & soft drinks) and applicable VAT. Rates displayed, exclude the SACOLA fee of $84 per person per night at Wilderness Sabyinyo in Family/Cottage room & $92 per person per night in Suite and Conservation levy of $150 per person per night at Wilderness Magashi.

# TANZANIA

## Wilderness Usawa camps

| | | | 1-Mar-27 to 29-Feb-28 |
|---|---|---|---|
| Serengeti National Park | FI | Per person, sharing | US$492 |
| | | Single supplement | US$148 |

**Includes:** All meals, all local drink (excluding premium imported brands & champagne), all game activities (open game drive vehicle shared basis), walking safaris, airstrip transfers, limited laundry, Tourism Levy, picnic lunch, emergency evacuation. The non-refundable park fees are excluded from the above mentioned rates - please see below for relevant fees.

Tanzanian National Parks - TANAPA fees - Please note that these are the current which are subject to change, once TANAPA releases their 2026/2027 rates

| | | |
|---|---|---|
| **Park fees:** | **Peak Season (16 May - 14 March)** | **Low Season (15 March - 15 May)** |
| | US$82.60 per adult | US$70.80 per adult |
| | US$24.00 per child | US$24.00 per child |
| **Camping fees:** | **Peak Season ( July - September)** | **Low Season (October - June)** |
| | US$70.80 per adult per night | US$59.00 per adult per night |
| | US$11.80 per child per night | US$11.80 per child per night |

## ZAMBIA

| | | | | | 1-Jun-27 to 31-Oct-27 |
|---|---|---|---|---|---|
| Adventures | Kafue | Wilderness Busanga Bush Camp | FI | Per person, sharing<br>Single supplement | US$293<br>US$88 |
| Premier | Kafue | Wilderness Shumba | FI | Per person, sharing<br>Single supplement | US$412<br>US$124 |

| | | | | | 6-Jan-27 to 5-Jan-28 |
|---|---|---|---|---|---|
| Classic | Livingstone | Wilderness Toka Leya | FI | Per person, sharing<br>Single supplement | US$291<br>US$87 |

**Includes:** Accommodation on a full board basis including twice daily scheduled camp activities, local drinks, laundry, park fees.

## ZIMBABWE

| | | | | | 6-Jan-27 to 5-Jan-28 | 1-Apr-27 to 19-Nov-27 |
|---|---|---|---|---|---|---|
| Adventures | Hwange | Wilderness Davison's | FI | Per person, sharing | US$267 | |
| | | | | Single supplement | US$80 | |
| Classic | Hwange | Wilderness Linkwasha | FI | Per person, sharing | US$343 | |
| | | | | Single supplement | US$103 | |
| | | Wilderness Little Makalolo | FI | Per person, sharing | US$309 | |
| | | | | Single supplement | US$93 | |
| | Mana Pools | Wilderness Little Ruckomechi | FI | Per person, sharing | | US$330 |
| | | | | Single supplement | | US$99 |
| | | Wilderness Ruckomechi | FI | Per person, sharing | | US$330 |
| | | | | Single supplement | | US$99 |
| Classic 3 | Mana Pools | Wilderness Chikwenya | FI | Per person, sharing | | US$394 |
| | | | | Single supplement | | US$118 |

**Includes:** Accommodation on a full board basis including twice daily scheduled camp activities, local drinks, laundry, park fees.

## Terms and Conditions

The below terms and conditions are in addition to the normal Wilderness terms and conditions.

**Seasonality:**
Seasonality dates are no longer applicable to SADC rates going forward. Availability of our camps that have SADC rates applicable will be reflected on the Wilderness Window availability grid only.

**Availability indicator:**
All of the Wilderness Camps are eligible for SADC rates without limiting bookings to 30 days prior peak lead times and within 3 months during off peak periods.
A pre-determined % of rooms per camps will be open for sale on SADC rates year round. Basically it's a first come first serve process.
Blue triangles over the date requested on the availability grid will indicate that SADC rates may be applied for the selected dates.
Where there is no blue triangle on that dates, means that SADC rates do not apply.

**Inclusions and Exclusions:**
**Botswana, Zimbabwe and Zambia**: Accommodation on a full board basis including twice daily scheduled camp activities, local drinks, laundry, park fees.

**Kenya:** Accommodation, three meals per person per night booked and all soft drinks, beers and house wines and "non-premium spirits", laundry, together with applicable VAT thereon, and transportation of tourists. Transportation of tourists will be in our custom-built 4WD vehicles. It includes all airstrip transfers in the Mara from the Kichwa Tembo Airstrip and two or three excursions daily (depending upon guests' preferences) into the famous Masai Mara Triangle and surrounding areas, to local Masai Villages (Manyattas), and to/from the local schools and other community and conservation projects we support and which guests may wish to visit.

**Rwanda:** Full board accommodation including 3 meals per person per night booked, laundry, room service, drinks (house wines, "non-premium" spirits, beers & soft drinks) and applicable VAT. Rates displayed, exclude the SACOLA fee of $84 per person per night at Wilderness Sabyinyo in a family or cottage room and $92 per person pernight in the Suite; and Conservation levy of $150 per person per night at Wilderness Magashi and Wilderness Magashi Peninsula.

**Tanzania:** All meals, all local drink (excluding premium imported brands & champagne), all game activities (open game drive vehicle shared basis), walking safaris, airstrip transfers, limited laundry, Tourism Levy, picnic lunch, emergency evacuation. Park fees are excluded.

**Flights, premiums drinks, gratuities and items of a personal nature are excluded in all regions.**

**Child rate** which is 50% of the adult rate, applies only when children (aged 6 - 16) share with 2 adults in a family unit. This rule does not apply to Mombo, where the full adult rate is charged for children. (Min age for Pelo camp is 13yrs.)  No child rates available at Little Ruckomechi.

**Pilot / Guide accommodation: Please contact your Travel Designer for rates**

**Private Vehicle: Rates on Request**. (Not applicable at Little Ruckomechi)

**Validity:**
Valid for all SADC residents living in the SADC countries at time of booking and travel, and for a minimum of 6 months per year.
Not valid for SADC passport holders/citizens living abroad.  We reserve the right to request proof of residency upon booking and/or check in.
SADC Resident countries: Angola · Botswana · Democratic Republic of the Congo · Lesotho · Madagascar · Malawi · Mauritius · Mozambique · Namibia · South Africa · Swaziland · Tanzania · Zambia · Zimbabwe (Kenya is included for the purposes of this special)